

**NEW HAMPSHIRE MASTER CHORALE
PROPOSED BUDGET
FISCAL YEAR 2022/23**

	<i>FY 21-23 Budget Vs Actual</i>		Proposed FY 22-23
	<i>Actual</i>	<i>Budget</i>	Budget
Income			
4000 Concert Income			
Fall Concert Series			
Concert Sponsor		500.00	2,800.00
Ticket Sales	4,445.00	7,000.00	4,250.00
Total Fall Concert Series	\$ 4,445.00	\$ 7,500.00	\$ 7,050.00
Spring Concert Series			
Chair Sponsorships	2,335.00		2,000.00
Concert Sponsor	250.00		
Ticket Sales	6,121.74	8,300.00	9,000.00
Total Spring Concert Series	\$ 8,706.74	\$ 8,300.00	\$ 11,000.00
Total 4000 Concert Income	\$ 13,151.74	\$ 15,800.00	\$ 18,050.00
4010 Direct Grants for Concerts		3,000.00	0.00
4300 Fundraising			
415 Annual Appeal/Fund-A-Need	32,371.39	32,000.00	34,000.00
Total 4300 Fundraising	\$ 32,371.39	\$ 32,000.00	\$ 34,000.00 *
Operating Income			
Chorale Dues	3,525.00	4,500.00	3,500.00
Interest income		4.00	0.00
Music Fees	1,523.00	1,500.00	1,200.00
Program Ads	2,350.00	6,000.00	4,000.00
Total Operating Income	\$ 7,398.00	\$ 12,004.00	\$ 8,700.00
Other NHMC Events			
115 Children's Festival		750.00	750.00
Festival Sponsor		1,000.00	1,000.00
Total 115 Children's Festival	\$ 0.00	\$ 1,750.00	\$ 1,750.00
Total Other NHMC Events	\$ 0.00	\$ 1,750.00	\$ 1,750.00
Total Income	\$ 52,921.13	\$ 64,554.00	\$ 62,500.00

	<i>FY 21-23 Budget Vs Actual</i>		<i>Proposed FY 22-23</i>
	<i>Actual</i>	<i>Budget</i>	<i>Budget</i>
Cost of Goods Sold			
215 Children's Festival		750.00	750.00
5000 Direct Concert/Event Expense			
Fall Concert Series Costs			
Advertising		750.00	750.00
Design Time	1,100.00	750.00	
Fall Concert Tickets	-540.00		
Instrumentalists	800.00	700.00	7,000.00
Music	435.99	1,000.00	70.00
Performance Space	450.00	500.00	2,360.00
Postage	373.30	600.00	280.00
Printing	913.15	500.00	500.00
Programs	157.64	400.00	500.00
Recording Fees	800.00	700.00	1,625.00
Rehearsal Space	750.00	1,100.00	875.00
Royalties	37.01		
Sexton Fee	160.00		
Total Fall Concert Series Costs	\$ 5,437.09	\$ 7,000.00	\$ 14,710.00
Special Concert Series Costs			
Instrumentalists	2,308.00		
Total Special Concert Series Costs	\$ 2,308.00	\$ 0.00	\$ 0.00
Spring Concert Series			
Advertising		750.00	750.00
Design Time		750.00	
Equipment Rental	750.00		
Instrumentalists	10,825.00	20,652.00	3,500.00
Music	1,470.74	1,000.00	1,200.00
Orchestra Contractor		2,065.00	
Performance Space	3,136.00	500.00	1,000.00
Post Concert Reception	843.05		
Postage	364.94	600.00	365.00
Printing	625.30	800.00	625.00
Programs		400.00	1,000.00
Recording Fees	450.00		800.00
Rehearsal space	1,400.00	1,800.00	1,750.00
Sound	1,794.00		
Vocalists	500.00	1,500.00	
Total Spring Concert Series	\$ 22,159.03	\$ 30,817.00	\$ 10,990.00
Total 5000 Direct Concert/Event Expense	\$ 29,904.12	\$ 37,817.00	\$ 25,700.00
Total Cost of Goods Sold	\$ 29,904.12	\$ 38,567.00	\$ 26,450.00
Gross Profit	\$ 23,017.01	\$ 25,987.00	\$ 36,050.00

	<i>FY 21-23 Budget Vs Actual</i>		<i>Proposed FY 22-23</i>
	<i>Actual</i>	<i>Budget</i>	<i>Budget</i>
Expenses			
6560 Employee/Sub Contractor			
Expense		28,500.00	**
Music Director	28,400.00		30,000.00
Total 6560 Employee/Sub Contractor			
Expense	\$ 28,400.00	\$ 28,500.00	\$ 30,000.00
Fundraising Expenses-Annual App			
Brochures & Envelopes	348.20	500.00	350.00
Design time		500.00	
Mail prep		300.00	
Postage	116.00	200.00	116.00
Total Fundraising Expenses-Annual			
App	\$ 464.20	\$ 1,500.00	\$ 466.00
Operating Expenses			
Access software	4.95		
Annual Report Fee	75.00	150.00	150.00
Annual Tax Return	372.75	450.00	450.00
Constant Contact	540.00	540.00	540.00
Credit Card Charges	618.62	400.00	600.00
Dues & Subscriptions	991.47	300.00	600.00 #
Giftworks Support	1,080.00	270.00	180.00
Greater Giving Fees	43.75	200.00	200.00 #
Greater Giving Subscription	1,194.98	595.00	540.00
Insurance	700.00	800.00	700.00
Internet Hosting	42.34	100.00	50.00
Miscellaneous Expense	194.15	50.00	200.00
Petty Cash	0.00		0.00
PO Box Rental	182.00		182.00
Postage		100.00	200.00
Supplies	342.22	150.00	150.00
Telephone	67.92	70.00	70.00
Total Operating Expenses	\$ 6,450.15	\$ 4,175.00	\$ 4,812.00
Total Expenses	\$ 35,314.35	\$ 34,175.00	\$ 35,278.00
Net Operating Income	-\$ 12,297.34	-\$ 8,188.00	\$ 772.00
Net Income	-\$ 12,297.34	-\$ 8,188.00	\$ 772.00

* Fundraising Expectation Increased by \$2,000, 6%

** 5% Cost of Living Increase for D. Perkins

Conversion to Little Green Light for November 1st