

# NH Master Chorale

## Budget vs. Actuals: Budget\_FY23\_P&L - FY23 P&L

July 2022 - June 2023

	Actual	Budget	Total over Budget	% of Budget	Proposed
<b>Income</b>					
<b>4000 Concert Income</b>			0.00		
<b>Concert Sponsor</b>		2,800.00	-2,800.00	0.00%	
<b>Fall Concert Series</b>			0.00		
<b>Ticket Sales</b>		4,250.00	-4,250.00	0.00%	6,000.00
<b>Total Fall Concert Series</b>	\$ 0.00	\$ 4,250.00	-\$ 4,250.00	0.00%	\$ 6,000.00
<b>Special Concert Series</b>			0.00		
<b>Chair Sponsorships</b>		0.00	0.00		
<b>Ticket Sales</b>		0.00	0.00		
<b>Total Special Concert Series</b>	\$ 0.00	\$ 0.00	\$ 0.00		\$ 0.00
<b>Spring Concert Series</b>			0.00		
<b>Chair Sponsorships</b>	2,000.00	2,000.00	0.00	100.00%	2,000.00
<b>Ticket Sales</b>	6,359.75	9,000.00	-2,640.25	70.66%	6,000.00
<b>Total Spring Concert Series</b>	\$ 8,359.75	\$ 11,000.00	-\$ 2,640.25	76.00%	\$ 8,000.00
<b>Total 4000 Concert Income</b>	\$ 8,359.75	\$ 18,050.00	-\$ 9,690.25	46.31%	\$ 14,000.00
<b>4300 Fundraising</b>			0.00		
<b>415 Annual Appeal/Fund-A-Need</b>	28,540.75	34,000.00	-5,459.25	83.94%	30,000.00
<b>Fundraising - Special Project</b>			0.00		
<b>Grants</b>	18,378.00		18,378.00		10,000.00
<b>Total Fundraising - Special Project</b>	\$ 18,378.00	\$ 0.00	\$ 18,378.00		\$ 10,000.00
<b>Total 4300 Fundraising</b>	\$ 46,918.75	\$ 34,000.00	\$ 12,918.75	138.00%	\$ 40,000.00
<b>Operating Income</b>			0.00		
<b>Chorale Dues</b>	1,950.00	3,500.00	-1,550.00	55.71%	3,500.00
<b>Music Fees</b>	750.00	1,200.00	-450.00	62.50%	1,200.00
<b>Program Ads</b>		4,000.00	-4,000.00	0.00%	2,000.00
<b>Total Operating Income</b>	\$ 2,700.00	\$ 8,700.00	-\$ 6,000.00	31.03%	\$ 6,700.00
<b>Other NHMC Events</b>			0.00		
<b>115 Children's Festival</b>	687.00	750.00	-63.00	91.60%	700.00
<b>Festival Sponsor</b>		1,000.00	-1,000.00	0.00%	

sell at least

Total 115 Children's Festival	\$	687.00	\$	1,750.00	-\$	1,063.00	39.26%	\$	700.00
Total Other NHMC Events	\$	687.00	\$	1,750.00	-\$	1,063.00	39.26%	\$	700.00
<b>Total Income</b>	<b>\$</b>	<b>58,665.50</b>	<b>\$</b>	<b>62,500.00</b>	<b>-\$</b>	<b>3,834.50</b>	<b>93.86%</b>	<b>\$</b>	<b>61,400.00</b>
<b>Cost of Goods Sold</b>									
215 Children's Festival				750.00		-750.00	0.00%		700.00
5000 Direct Concert/Event Expense						0.00			
<b>Fall Concert Series Costs</b>		6,630.73				6,630.73			
Advertising				750.00		-750.00	0.00%		750.00
Instrumentalists				7,000.00		-7,000.00	0.00%		0.00
Music		70.80		70.00		0.80	101.14%		600.00
Performance Space		1,285.09		2,360.00		-1,074.91	54.45%		800.00
Postage				280.00		-280.00	0.00%		400.00
Printing				500.00		-500.00	0.00%		700.00
Programs				500.00		-500.00	0.00%		700.00
Recording Fees				1,625.00		-1,625.00	0.00%		800.00
Rehearsal Space		1,075.00		875.00		200.00	122.86%		1,375.00
<b>Total Fall Concert Series Costs</b>	<b>\$</b>	<b>9,061.62</b>	<b>\$</b>	<b>13,960.00</b>	<b>-\$</b>	<b>4,898.38</b>	<b>64.91%</b>	<b>\$</b>	<b>6,125.00</b>
<b>Special Concert Series Costs</b>						0.00			
Advertising				0.00		0.00			
Instrumentalists				0.00		0.00			
Music				0.00		0.00			
Performance Space				0.00		0.00			
Postage				0.00		0.00			
Printing				0.00		0.00			
Programs				0.00		0.00			
Recording Fees				0.00		0.00			
Rehearsal Space				0.00		0.00			
<b>Total Special Concert Series Costs</b>	<b>\$</b>	<b>0.00</b>	<b>\$</b>	<b>0.00</b>	<b>\$</b>	<b>0.00</b>		<b>\$</b>	<b>0.00</b>
<b>Spring Concert Series</b>						0.00			
Advertising				750.00		-750.00	0.00%		750.00
Instrumentalists		3,950.00		3,500.00		450.00	112.86%		8,000.00
Music		589.19		1,200.00		-610.81	49.10%		600.00
Performance Space		900.00		1,000.00		-100.00	90.00%		800.00
Postage				365.00		-365.00	0.00%		400.00

Printing	671.17	625.00	46.17	107.39%	700.00
Programs	666.26	1,000.00	-333.74	66.63%	700.00
Recording Fees	800.00	800.00	0.00	100.00%	800.00
Rehearsal space	1,375.00	1,750.00	-375.00	78.57%	1,375.00
Royalties	40.15		40.15		50.00
Sexton Fees	25.00		25.00		25.00
<b>Total Spring Concert Series</b>	<b>\$ 9,016.77</b>	<b>\$ 10,990.00</b>	<b>-\$ 1,973.23</b>	<b>82.05%</b>	<b>\$ 14,200.00</b>
<b>Total 5000 Direct Concert/Event Expense</b>	<b>\$ 18,078.39</b>	<b>\$ 24,950.00</b>	<b>-\$ 6,871.61</b>	<b>72.46%</b>	<b>\$ 20,325.00</b>
<b>Total Cost of Goods Sold</b>	<b>\$ 18,078.39</b>	<b>\$ 25,700.00</b>	<b>-\$ 7,621.61</b>	<b>70.34%</b>	<b>\$ 21,025.00</b>
<b>Gross Profit</b>	<b>\$ 40,587.11</b>	<b>\$ 36,800.00</b>	<b>\$ 3,787.11</b>	<b>110.29%</b>	<b>\$ 40,375.00</b>
<b>Expenses</b>					
6560 Employee/Sub Contractor Expense			0.00		
Music Director	30,000.00	30,000.00	0.00	100.00%	31,500.00 5% increase
<b>Total 6560 Employee/Sub Contractor Expense</b>	<b>\$ 30,000.00</b>	<b>\$ 30,000.00</b>	<b>\$ 0.00</b>	<b>100.00%</b>	<b>\$ 31,500.00</b>
Fundraising Expense	67.28		67.28		
Fundraising Expenses-Annual App	221.05		221.05		
Brochures & Envelopes		350.00	-350.00	0.00%	500.00
Postage		116.00	-116.00	0.00%	200.00
<b>Total Fundraising Expenses-Annual App</b>	<b>\$ 221.05</b>	<b>\$ 466.00</b>	<b>-\$ 244.95</b>	<b>47.44%</b>	<b>\$ 700.00</b>
<b>Operating Expenses</b>					
			0.00		
Annual Report Fee	157.00	150.00	7.00	104.67%	150.00
Annual Tax Return	490.00	450.00	40.00	108.89%	490.00
Constant Contact	450.00	540.00	-90.00	83.33%	600.00
Credit Card Charges	9.88	600.00	-590.12	1.65%	12.00
Dues & Subscriptions	871.65	600.00	271.65	145.28%	1,000.00
Giftworks Support	990.00	180.00	810.00	550.00%	990.00
Greater Giving Fees	0.35	200.00	-199.65	0.18%	40.00
Greater Giving Subscription	595.00	540.00	55.00	110.19%	200.00
Insurance	700.00	700.00	0.00	100.00%	700.00
Internet Hosting		50.00	-50.00	0.00%	
Miscellaneous Expense		200.00	-200.00	0.00%	
PayPal processing fees	62.80		62.80		70.00
Petty Cash	0.00		0.00		0.00
PO Box Rental		182.00	-182.00	0.00%	194.00

<b>Postage</b>		200.00	-200.00	0.00%	200.00
<b>Supplies</b>	77.29	150.00	-72.71	51.53%	100.00
<b>Telephone</b>	33.65	70.00	-36.35	48.07%	70.00
<b>Total Operating Expenses</b>	<b>\$ 4,437.62</b>	<b>\$ 4,812.00</b>	<b>-\$ 374.38</b>	<b>92.22%</b>	<b>\$ 4,816.00</b>
<b>Total Expenses</b>	<b>\$ 34,725.95</b>	<b>\$ 35,278.00</b>	<b>-\$ 552.05</b>	<b>98.44%</b>	<b>\$ 37,016.00</b>
<b>Net Operating Income</b>	<b>\$ 5,861.16</b>	<b>\$ 1,522.00</b>	<b>\$ 4,339.16</b>	<b>385.10%</b>	<b>\$ 3,359.00</b>
<b>Net Income</b>	<b>\$ 5,861.16</b>	<b>\$ 1,522.00</b>	<b>\$ 4,339.16</b>	<b>385.10%</b>	<b>\$ 3,359.00</b>

Friday, Aug 25, 2023 12:55:26 PM GMT-7 - Accrual Basis